

MEDICAL DEVICES

IN THE SANTA CLARITA VALLEY

IN THE SANTA CLARITA VALLEY, YOU'RE IN GOOD COMPANY

The region is already home to a growing cluster of over 100 firms engaged in the research, testing manufacturing and usage of specialized medical devices and diagnostic equipment. These include:

Advanced Bionics
Boston Scientific
Bioness
Quest Diagnostics
MannKind Corporation
AmerisourceBergen
Cellestis

REGIONAL OVERVIEW

Located just 30 miles from downtown Los Angeles, the Santa Clarita Valley has a strong and growing presence of businesses engaged in the research, development and/or production of medical equipment and devices. In fact, our Valley enjoys a reputation as a national leader in the discovery and engineering of many noteworthy advancements in the medical field. Our advanced workforce, high quality of life and strong training infrastructure are just a few of factors that make the Santa Clarita Valley a productive location for firms.

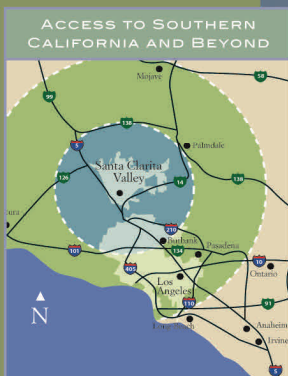
THE SANTA CLARITA VALLEY ADVANTAGE

HIGHER QUALITY

- **Skilled Labor** – A talented, diverse and abundant local labor supply from high-achieving school districts and higher education providers including The Master's College, College of the Canyons and its University Center partners
- **Private Research** – Presence of the 167-acre Mann Biomedical Park with industry tenants that include Boston Scientific and Bioness
- **Unmatched Quality of Life** – Recognized by *CNN Money Magazine* as the “Best Place to Live in California” for our low crime rate, top-performing schools and colleges and world-class recreational amenities
- **Pro-Business Environment** – Recognized as a “City of the Future” by *fDi Magazine* and the “Most Business-Friendly City in Los Angeles County” by the Los Angeles County Economic Development Corporation
- **Location and Market Access** – Conveniently situated in northern Los Angeles County along the I-5 corridor
- **Master-Planned Development** – The largest collection of master-planned business parks and residential communities in Los Angeles County, suiting you and your employees needs today and tomorrow

LOWER COST

- **Cost-Saving Programs** – The new Santa Clarita Valley Enterprise Zone and Foreign Trade Zone, along with local incentives, enhance the already competitive cost structure
- **Available Buildings & Sites** – Existing, affordable industrial and office space as well as shovel-ready property to fit any size or type of enterprise
- **Technical Assistance** – Free or low cost business support and technical assistance provided by local organizations including the SCV Economic Development Corporation, Small Business Development Center, Santa Clarita Valley Chamber of Commerce and Valley Industry Association
- **Workforce Training** – Customized training solutions, such as those provided by the Employee Training Institute (ETI) and the Center for Applied Competitive Technologies (CACT), hosted by the College of the Canyons



- 25 MILE RADIUS
- 50 MILE RADIUS

SANTA CLARITA VALLEY
Economic Development Corporation

(661) 288-4400 | scvedc.org

SANTA CLARITA VALLEY IS A GREAT PLACE FOR MEDICAL DEVICE FIRMS TO DO BUSINESS.

BUT DON'T JUST TAKE OUR WORD FOR IT.

As part of a recently conducted Target Industry Analysis, a leading, independent site selection consulting group, Angelou Economics, evaluated the Santa Clarita Valley as a location for the Medical Device industry. The results speak for themselves.

“Advanced Bionics chose to relocate its corporate offices and more than 350 employees to Santa Clarita because of its business-friendly practices, cost saving programs and expedited permitting process, which helped us get into our new facility in three months.”

JIM ROBINSON
SENIOR DIRECTOR,
MATERIALS &
MANUFACTURING

Advanced Bionics

“Santa Clarita offers all the amenities we need to attract the top people in their fields to work in our high tech environment... The future looks bright as the bio-medical cluster in Santa Clarita continues to grow.”

JOHN DELRUSSO
PRESIDENT, REAL ESTATE
Mann Biomedical Park

“Santa Clarita Valley’s strong private sector presence in medical devices, especially the abundance of researchers and other skilled professionals, is an incredible asset for the area.”

ANGELOU ECONOMICS

SANTA CLARITA VALLEY SCORECARD: MEDICAL DEVICES INDUSTRY

INDUSTRY REQUIREMENTS	LEADING				WEAK				ASSESSMENT RATIONALE
Skilled Professional Workforce	●								<ul style="list-style-type: none"> • Significant workforce strengths present for the industry • Cutting-edge R&D talent at Mann Biomedical Park
Entrepreneurial Environment	●								<ul style="list-style-type: none"> • Multiple spin-offs from Mann Biomedical Park • Strong culture of innovation relating to industry
Existing Medical Presence	●								<ul style="list-style-type: none"> • Strong medical device presence
Access to Venture Capital			●						<ul style="list-style-type: none"> • Some source of VC present locally
Proximity to Market	●								<ul style="list-style-type: none"> • Being part of the Los Angeles MSA provides tremendous market opportunities
Institutional Research Presence			●						<ul style="list-style-type: none"> • Excellent private sector research capabilities
Research Infrastructure			●						<ul style="list-style-type: none"> • Private sector lab space is nearly fully-occupied
Airport Access			●						<ul style="list-style-type: none"> • Access to major international airport (LAX) • Bob Hope Airport (Burbank) a viable alternative
Cost Factors			●						<ul style="list-style-type: none"> • Low-cost alternative to major in-state medical centers (e.g. Los Angeles, San Francisco, etc.) and certain major out-of-state medical centers (e.g. Boston)

LET US PROVE IT

Contact SCVEDC today for more information about how locating in the Santa Clarita Valley can position your firm for growth!

SANTA CLARITA VALLEY

Economic Development Corporation

26455 Rockwell Canyon Road,
University Center, Suite 263 Santa Clarita, CA 91355

(661) 288-4400 | scvedc.org

