

BUSINESS & INDUSTRY

The Santa Clarita Advantage



The Santa Clarita Valley (SCV) is quickly becoming Southern California's premier destination for nearly every type of business related to the production of high value goods or professional services. A highly educated workforce, abundant workspace, and strong training and business support programs make the Santa Clarita Valley a great choice for growing firms.

Pro-Business Environment

- No Gross Receipts Tax
 - No Business License Fee
 - No Utility User Tax*
 - No Payroll Tax*
 - No Parking Tax/Ample Free Parking
 - Employment Tax Credit*
 - Foreign Trade Zone
 - Close proximity to the Port of L.A. and two airports
- * Available in select areas

Location and Market Access

The SCV is conveniently situated in northern Los Angeles County along the I-5 corridor, just 30 miles north of downtown Los Angeles. It is close to two airports – Burbank Airport (BUR) and Los Angeles International Airport (LAX.)

Skilled Labor

The Santa Clarita Valley is home to a talented, diverse and abundant local labor supply from high-achieving school districts and institutions of higher learning. Additionally, businesses can access a workforce of nearly 3 million people within a 45 minute commute.

Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property in use with additional state-of-the-art property under construction.

Technical Assistance

The SCVEDC can immediately help your firm:

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with an entrepreneurial and innovative business community

THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few of the many cost savings companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Palmdale	San Fernando
Business Taxes	0	\$5.28/\$1000 in gross receipts	\$146.86 Base Fee + \$29.17/employee	\$0.03-\$0.28/\$1000 in gross receipts	\$0.53-\$1.32/\$1000 in gross receipts
Utility User Tax Rates*					
Electric	0	12.50%	7.67%	0	0
Gas	0	10.00%	7.9%	0	0
Water	0*	0	8.0%	0	0
Telephone	0*	10.00%	8.28%	0	0
Cellular	0*	10.00%	8.28%	0	0
Parking Tax	0	10.00%	0	0	0
Overall Cost Rating	\$\$	\$\$\$\$\$	\$\$\$\$\$	\$\$	\$\$\$\$\$

Source: 2018 Kosmont-Rose Institute Cost of Doing Business Survey; assumes office/professional

* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

IN GOOD COMPANY

Below is a short list of companies that call the SCV home.

	2177 SCV Employees		900 SCV Employees		165 SCV Employees
	100 SCV Employees		225 SCV Employees		142 SCV Employees
	103 SCV Employees		581 SCV Employees		533 SCV Employees

WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs to SCV employers. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.



Strong Workforce Apprenticeship Group

The Strong Workforce Apprenticeship Group (SWAG) is driving the expansion of apprenticeships in the State of California. SWAG supports companies in developing a pipeline of talent through meaningful work experiences, works with educators to provide instruction that aligns with the needs of employers, and creates guided pathways to gainful employment for all citizens. College of the Canyons and Goodwill Industries have partnered to form SWAG and are positioned to work with companies to make the most of apprenticeships in meeting their workforce needs.



The Centers for Applied Competitive Technologies (CACT) advances the global competitiveness and innovation for advanced technology companies through responsive workforce training and technical consulting. The industry-specific training services are coordinated by sector specialists who align community college and other workforce development resources with the needs of industry sectors and occupational clusters program. It's an initiative of the California Community College's Economic and Workforce Development program.



The College of the Canyons Employee Training Institute (ETI) provides training in technical skills and business topics such as Print Reading, Lean Manufacturing, Six Sigma, Management, Geometric Dimensioning & Tolerancing (GD&T) and others. It also offers the Employment Training Panel (ETP) program that reduces employer training costs.



Target Industries

The Santa Clarita Valley is home to companies in each of its target industry clusters, and each cluster is supported by an industry coalition, customized workforce training programs and other support services. SCVEDC is dedicated to growing business in:

- Aerospace & Defense
- Medical Devices
- Digital Media & Entertainment
- Information Technology
- Advanced Manufacturing
- Corporate & Professional Services

Let's Connect!

Contact SCVEDC today for a free cost comparison study
or for more detailed information about how the
Santa Clarita Valley can position your firm for growth!

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SANTA CLARITA VALLEY
ECONOMIC DEVELOPMENT CORPORATION



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